# Mississippi MarketMaker Newsletter



# ECONOMIC IMPACTS OF THE GLOBAL COVID-19 PANDEMIC ON U.S. RETAIL PRICES OF SELECTED SHELLFISH SPECIES

### **ABSTRACT**

In this issue, Dr. Posadas measured the direct losses in selected shellfish species' retail prices due to the current global pandemic. Three methods were used in calculating the direct impacts of the Covid-19 global pandemic on retail shellfish prices. Results showed that U.S. retail prices of selected shellfish species rose and fell over the years, from warm to cold months, and due to recessions, US-China trade war, and the global Covid-19 pandemic. The retail prices of fresh/frozen raw shrimp products (21-25) fell by -33 percent in 2020. The US-China trade war exerted significant downward effects on retail prices of fresh/frozen 21-25 count raw shrimp. The retail prices of fresh/frozen raw shrimp (16-20) rose by 3 percent in 2020. The global pandemic, recession, trade war, and dollar index did not significantly affect retail prices of the 16-20 count raw shrimp. The mean gain of the retail prices of fresh/frozen lobster tails (4 oz.) averaged 32 percent in 2020. Covid-19, recessions, the US-China trade war, and the dollar index did not significantly affect retail prices of fresh/frozen lobster tails. The mean gain of the retail prices of fresh/frozen snow crab clusters averaged 13 percent in 2020. Recessions exerted significant downward effects on retail prices of fresh/frozen snow crab clusters.

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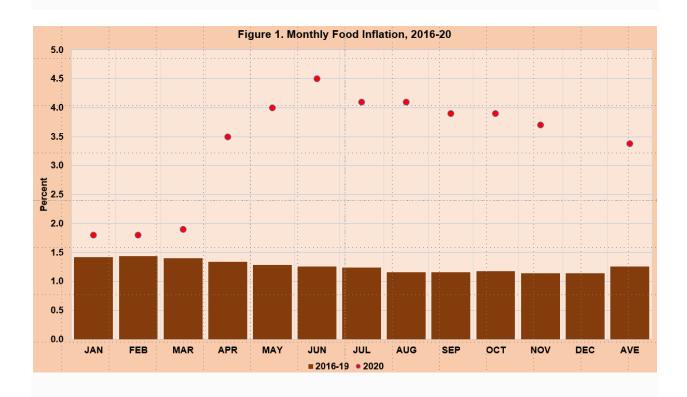
http://extension.msstate.edu/newsletters/mississippi-marketmaker.

### INTRODUCTION

The COVID-19 pandemic was declared a national emergency in the United States on March 13, 2020. With the severe disruptions in seafood sales to eating and dining places, producers have to develop ways to directly sell their products to consumers.

INTRAFISH reported that globally, restaurants would lose 25 to 30 percent of total restaurant sales compared to 2019. U.S. consumers spent an estimated \$102.2 billion on fishery products in 2017, including \$69.6 billion at restaurants and other foodservice venues and \$32.5 billion at retail. U.S. restaurants had sales of \$450 billion during the 12 months ending in January. Just over 48 percent of this is from off-premise dining such as takeout or delivery.

During this global pandemic, consumers eat more meals at home, indicating that they are making more regular trips to the grocery stores. Consequently, the rush in consumer purchases in retail establishments will push demand higher and jack up retail prices. The U.S. rate of food inflation in 2020 far exceeded as much as three times more than the average food inflation rate during the benchmark period (Fig. 1).



This economic analysis attempts to measure the direct economic impacts of the Covid-19 pandemic on selected shellfish retail prices. Retail prices are expected to rise or fall over the years, from warm to cold months, recessions, due to the US-China trade war, and due to the global Covid-19 pandemic.

## **ECONOMIC RECOVERY MODELS**

Three methods were used in estimating the direct economic impacts of the global Covid-19 pandemic on U.S. retail prices of selected shellfish species.

- 1. The first method is the differences from the benchmark means. The benchmark period used in the estimation of economic losses was the years 2015-19. Data from January to December 2020 were compared to the benchmark period. Economic losses are measured by the differences between the 2020 retail prices and the 2015-19 benchmark retail prices (Mean loss or gain 1). Only the average loss for the 12 months is reported here.
- 2. The second method is by multiple linear regression. The dependent variables are retail prices. The independent variables are time, month, covid19, recession, the trade war with China, and the dollar index. Economic losses are measured by the differences between the actual retail prices and the predicted retail prices (Mean loss or gain 2). Only the average loss for the 12-month period is reported here.

regress retailprice time timesq timecube i.month i.covid19 i.recession i.tradewar dollarindex, vce(r)

**3.** The third method is to compare the predicted retail prices with crisis and the predicted retail prices without a crisis (Mean loss 3). Only the average loss for the 12-month period is reported here.

# **RETAIL PRICES OF FRESH AND FROZEN SHELLFISH PRODUCTS** (MARKET AND DEFLATED BY CPI-2019)

The sources of raw data used in the economic modeling are the following:

1. The source of retail prices of selected shellfish species is Urner Barry Comtell.

- 2. The Federal Reserve Bank of St. Louis is the source of the dollar index. The dollar index is a weighted average of the foreign exchange value of the U.S. dollar against the currencies of a broad group of major U.S. trading partners.
- 3. The source of food inflation is <a href="https://www.usinflationcalculator.com/">https://www.usinflationcalculator.com/</a>. Food inflation includes pricing changes for food away from home and food at home.
- 4. The source of the consumer price index is the Bureau of Labor Statistics.

U.S. retail prices of selected fresh/frozen shellfish products included in the analysis are the following:

- 1. Shrimp, Raw 21-25
- 2. Shrimp, Raw 16-20
- 3. Lobster Tails (4 oz.)
- 4. Snow Crab Clusters

# DIRECT LOSSES IN RETAIL PRICES OF SELECTED FRESH AND FROZEN SHELLFISH PRODUCTS

The direct losses in the deflated retail shellfish prices were estimated in three different ways, as described in the three measurement methods above.

- 1. Mean loss or gain 1 (%)
- 2. Mean loss or gain 2 (%)
- 3. Mean loss or gain 3 (%)

Direct Loss in Retail Prices of Fresh/Frozen Raw shrimp (21-25) (Fig. 2)

- 1. The mean loss 1 of the retail prices of fresh/frozen raw shrimp products (21-25) averaged -15 percent in 2020.
- 2. The estimated regression equation explained 79 percent of the variations in retail prices of fresh/frozen raw shrimp (21-25). The US-China trade war exerted

significant downward effects on retail prices of fresh/frozen raw shrimp (21-25). The global pandemic, recession, and dollar index did not have any significant effect on retail prices. The mean loss 2 of the retail prices of fresh/frozen raw shrimp products (21-25) averaged -43 percent in 2020.

- 3. The mean loss 3 of the retail prices of fresh/frozen raw shrimp products (21-25) averaged -43 percent in 2020.
- 4. Over-all, the retail prices of fresh/frozen raw shrimp products (21-25) fell by -33 percent in 2020.



Direct Gain in Retail Prices of Fresh/Frozen Raw shrimp (16-20) (Fig. 3)

- 1. The mean loss 1 of the retail prices of fresh/frozen raw shrimp (16-20) averaged 14 percent in 2020.
- 2. The estimated regression equation explained 86 percent of the variations in retail prices of fresh/frozen raw shrimp (16-20). The global pandemic, recession, trade war, and dollar index did not significantly affect retail prices. The mean gain 2 of

the retail prices of fresh/frozen raw shrimp (16-20) averaged 12 percent in 2020.

- 3. The mean gain 3 of the retail prices of fresh/frozen raw shrimp (16-20) averaged 13 percent in 2020.
- 4. Over-all, the mean gain of the retail prices of fresh/frozen raw shrimp (16-20) averaged 3 percent in 2020.



Direct Loss in Retail Prices of Fresh/Frozen Lobster tails (4 oz.) (Fig. 4)

- 1. The mean loss 1 of the retail prices of fresh/frozen lobster tails (4 oz.) averaged -4 percent in 2020.
- 2. The estimated regression equation explained 61 percent of the variations in retail prices of fresh/frozen lobster tails (4 oz.). Covid-19, recessions, the US-China trade war, and the dollar index did not significantly affect retail prices of fresh/frozen lobster tails (4 oz.). The mean gain 2 of the retail prices of fresh/frozen lobster tails (4 oz.) averaged 51 percent in 2020.

- 3. The mean gain 3 of the retail prices of fresh/frozen lobster tails (4 oz.) averaged 50 percent in 2020.
- 4. Over-all the mean gain of the retail prices of fresh/frozen lobster tails (4 oz.) averaged 32 percent in 2020.



Direct Loss in Retail Prices of Fresh/Frozen Snow crab clusters (Fig. 5)

- 1. The mean gain 1 of the retail prices of fresh/frozen snow crab clusters averaged 13 percent in 2020.
- The estimated regression equation explained 67 percent of the variations in retail prices of fresh/frozen snow crab clusters. Recession exerted significant downward effects on retail prices of fresh/frozen snow crab clusters. The mean gain 2 of the retail prices of fresh/frozen snow crab clusters averaged 14 percent in 2020.
- 3. The mean gain 3 of the retail prices of fresh/frozen snow crab clusters averaged 14 percent in 2020.



**4.** Over-all, the mean gain of the retail prices of fresh/frozen snow crab clusters averaged 13 percent in 2020.

## **SUMMARY**

- 1. The retail prices of fresh/frozen raw shrimp products (21-25) fell by -33 percent in 2020. The US-China trade war exerted significant downward effects on retail prices of fresh/frozen raw shrimp.
- 2. The retail prices of fresh/frozen raw shrimp (16-20) rose by 3 percent in 2020. The global pandemic, recession, trade war, and dollar index did not significantly affect retail prices.
- 3. The mean gain of the retail prices of fresh/frozen lobster tails (4 oz.) averaged 32 percent in 2020. Covid-19, recessions, the US-China trade war, and the dollar index did not significantly affect retail prices of fresh/frozen lobster tails.
- **4.** The mean gain of the retail prices of fresh/frozen snow crab clusters averaged 13 percent in 2020. Recessions exerted significant downward effects on retail prices of fresh/frozen snow crab clusters.

### MY ECONOMIC OUTREACH ON THE GLOBAL COVID-19 PANDEMIC

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