Mississippi MarketMaker Newsletter



Charter Boat Captains Test MarketMaker: How we inform our Clientele about MarketMaker

Dr. Benedict Posadas, Amanda Seymour and Randy Coker Mississippi State University, Coastal Research and Extension Center 1815 Popps Ferry Road, Biloxi, Mississippi Website: http://www.coastal.msstate.edu/nre.html

January 31, 2011

A flyer about MarketMaker was mailed to all 99 licensed charter boat captains Friday January 27, 2012. On Friday, there were ZERO charter boat businesses registered with MarketMaker. As of today there are now EIGHT businesses registered! Assuming they received the flyer yesterday, that is a huge success!

While mailing flyers is one of the more expensive ways informing businesses about MarketMaker, other marketing tactics can be used. For instance, you can have an email newsletter similar to this one sent to your clientele informing them about MarketMaker. The important part is to inform your clinetele about the benefits of MarketMaker and how it can create business for them.



If you have any questions, please do not hesitate to contact us here at the Mississippi State University Coastal Research and Extension Center.

- Benedict Posadas, <u>benp@ext.msstate.edu</u>, 228-546-1024
- Amanda Seymour, aseymour@ext.msstate.edu, 228-546-1044
 - Randy Coker, rcoker@ra.msstate.edu, 228-762-7783

"This program is funded in part through grants provided through Gulf States Marine Fisheries Commission, Oil Disaster Recovery Program under NOAA Fisheries grant award number NA10NMF4770481".

<u>Mississippi State University | MSUCares | Coastal Research and Extension Center | Department of Agricultural Economics | Mississippi-Alabama Sea Grant Consortium | Natural Resource Economics | Matural Resource Economic</u>