

 **AGRI-MARKETING**

July 1987

MCES TIMBER PRICE REPORT

1. WHAT IS THIS REPORT?

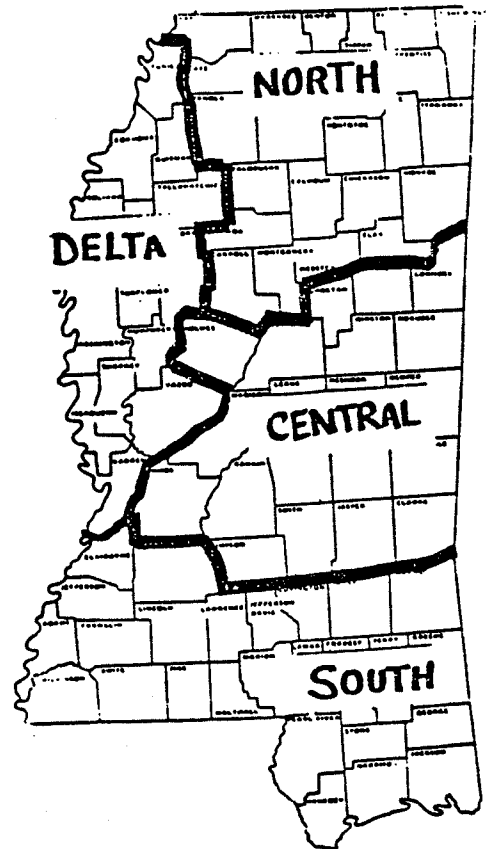
The MCES Timber Price Report is a monthly survey of stumpage and delivered timber prices in Mississippi. It is developed through the cooperation of public and private members of the forestry sector with MCES to provide an accurate picture of timber market activity. Mississippi is divided into four market regions that reflect distinct timber markets within the state (see map) and average prices for common forest products are listed. These values are compiled by polling cooperators from forest industry, public agencies, consulting foresters and landowners.

2. HOW TO USE THIS REPORT.

This report is intended to give a profile of timber prices in Mississippi.

Values given are offered as a guide to help individuals assess the fair-market value of their timber. The average price for a region should NOT be applied as the exact value for a particular timber tract. The best way for private landowners to obtain the highest price for a particular tract is to use competitive bidding. These prices, however, do reflect current timber market activity in each region.

Certain factors may cause a particular tract of timber to be valued higher or lower. For example, a tract that has a high timber volume per acre and can be logged during wet weather may bring a price per unit higher than the average reported here. On the other hand, a tract with less volume at great distance from the buyer's mill may bring less. Additional factors that affect timber values are timber quality, tract size, type of product to be made from the timber, access to the tract and many others. These values are a good price reference for landowners who wish to market timber, but individuals are advised to have their timber evaluated by a professional forester before making a timber sale.



3. TIMBER MARKET COMMENTS

Sawtimber

In south Mississippi business is good for most mills. Lumber demand seems to be strong with some indication of softening for some products. Summer showers are prevalent but generally hot dry weather has provided good harvesting and hauling conditions.

The hardwood market is holding strong. Oak and ash demand remains strong and still drives the hardwood market. Pine lumber demand remains good with lumber prices holding steady or trending slightly down. Apparently any current downward pressure on price is due to such an abundance of delivered logs and to mills running full inventories.

In the southern reporting district pine log prices again tended to be lower in the western section and higher in the east. During July, the average pine sawtimber delivered price for Southwest Mississippi was \$205. The average price for the southeast was \$235.

In the Delta delivered prices for ash ranged from \$235-\$255/MBF, averaging \$247/MBF. Cottonwood prices averaged \$120/MBF and poplar averaged \$185/MBF. Pecan, hickory, and hackberry averaged \$163/MBF.

Graphs of monthly pine and hardwood sawtimber prices from July 1986 to July 1987 are included in this report. Current average prices compare favorably to those from July of a year ago.

	<u>North</u>		<u>Delta</u>		<u>Central</u>		<u>South</u>	
	<u>July 1986</u>	<u>July 1987</u>	<u>July 1986</u>	<u>July 1987</u>	<u>July 1986</u>	<u>July 1987</u>	<u>July 1986</u>	<u>July 1987</u>
Delivered Pine	186	193	-	-	211	216	211	223
Standing Pine	109	117	-	-	137	131	159	165
Delivered Hardwood	144	157	145	146	133	139	131	150
Standing Hardwood	56	72	58	62	60	63	48	48

Pulpwood

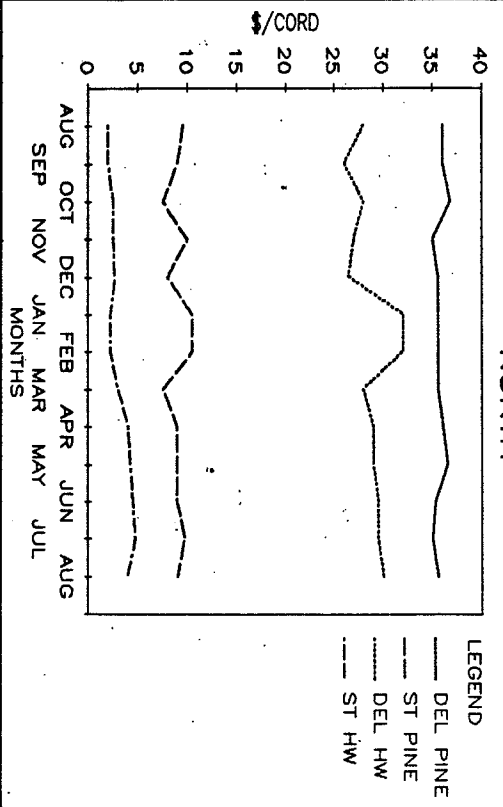
Pulpwood prices reported were steady but abundant supplies has resulted in quotas at many mills.

Other Comments

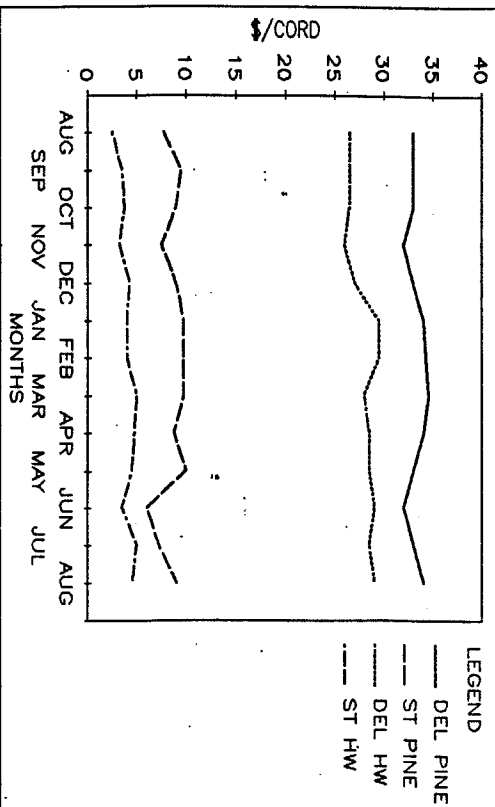
Some mills in the south report that bug activity is up slightly from last month. Mills in North Mississippi still report Southern Pine Beetle activity but not severe.

Comments from users of the MCES Timber Price Report are welcome. If you see something you like or dislike let us know. Input from you will help make this report better. Send any suggestion to the authors at P. O. Box 5446, Mississippi State, MS 39762.

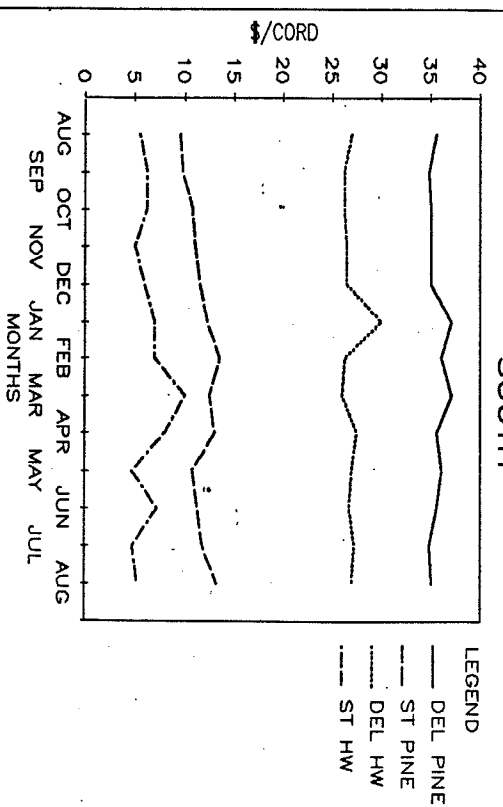
DELIVERED AND STANDING PULPWOOD
PRICES FOR AUG 1986 - AUG 1987
NORTH



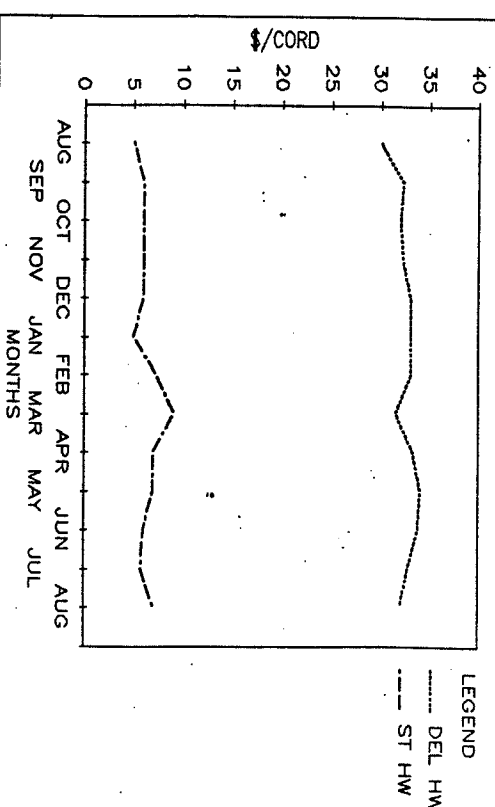
DELIVERED AND STANDING PULPWOOD
PRICES FOR AUG 1986 - AUG 1987
CENTRAL



DELIVERED AND STANDING PULPWOOD
PRICES FOR AUG 1986 - AUG 1987
SOUTH



DELIVERED AND STANDING PULPWOOD
PRICES FOR AUG 1986 - AUG 1987
DELTA



MCES TIMBER PRICE REPORT

JULY 1987

STANDING TIMBER

	North		Central		South		Delta	
	Low-High	Average	Low-High	Average	Low-High	Average	Low-High	Average
Pine sawtimber	100-133	117	105-165	131	125-210	165	-	-
Chip-n-saw pine	-	-	-	-	26-36	30.75	-	-
Poles (pine)	-	-	-	-	-	300*	-	-
Mixed hardwood sawtimber ²	40-100	72**	59-78	63**	30-63	48**	40-75	58**
Oak sawtimber	-	-	-	-	-	-	110-160	134
Soft hardwood sawtimber ³	-	-	-	-	-	-	-	-
Rare hardwood sawtimber ⁴	-	-	-	-	-	-	-	-
Pine pulpwood	8-12	9.75	4-10	7.25*	7.50-15	11.75	-	8*
Hardwood pulpwood	3-6.50	4.75*	2-9.25	5.00	4-7	4.75	5-6.50	5.75

DELIVERED PRICES⁵

	North		Central		South		Delta	
	Low-High	Average	Low-High	Average	Low-High	Average	Low-High	Average
Pine sawtimber	160-230	193	180-240	216	180-263	223**	-	-
Chip-n-saw pine	-	-	-	55*	55-61	58	-	-
Poles (pine)	-	-	-	-	342-370	355	-	-
Mixed hardwood sawtimber ²	150-180	157	128-150	139	-	150	140-150	146
Oak sawtimber	-	-	-	-	-	-	225-270	245
Other hardwood sawtimber	-	-	-	-	-	-	120-255	**
Pine pulpwood	32-38	35.00	30-36	33	33.50-37	34.75	39.50-40	39.75
Hardwood pulpwood	-	29.50*	27-30	28.50	26-30	27.25	31-34.50	32.75

¹Prices reported are for timber market transactions during the previous 30-day period, sawtimber prices in \$/MBF Doyle, chip-n-saw and pulpwood prices in \$/cord.

²"Mixed Hardwoods" are mostly: Ash, Beech, Cottonwood, Willow, Elm, Gums, Locust, Hackberry, Magnolia, Pecan, Hickory, Sycamore, Tupelo and Birch.

³"Soft Hardwoods" are mostly: Cottonwood, Willow, Poplar and Gum.

⁴"Rare Hardwoods" are mostly: Walnut, Cherry, Royal Paulownia, Persimmon, some species and grades of Cypress, certain prime grades of Cherrybark and White Oaks.

⁵Delivered prices are values given at the sawmill or pulpwood yard gate.

*Only one price reported.

**See Timber Market comments.

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