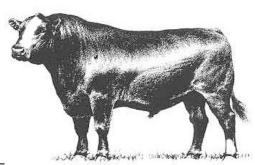
## Mississippi Beef Cattle Improvement Association

# 2023 Fall Bull and Heifer Sale

# Thursday, November 2, 2023 ● 12:00 Noon Hinds Community College 1310 Seven Springs Road, Raymond, MS





# MISSISSIPPI STATE UNIVERSITY MEXTENSION

#### Dear Cattle Producers:

The Mississippi Beef Cattle Improvement Association is pleased to present the consignments for our fall bull and heifer sale. In addition to outstanding performance-backed bulls, we are excited to about this year's offering of bred commercial heifers and registered open heifers. Time and time again our cattle buyers cite the breed leading genetics, environmental adaptability, freight, and customer service advantages of purchasing cattle raised in Mississippi. Cattle in this sale offer these advantages and more.

The sale will be broadcast live from the Raymond sale site over the Extension distance education system. A link to the sale site will be available at <a href="mailto:extension.msstate.edu/beef">extension.msstate.edu/beef</a>.

The cattle will be available for viewing at the Hinds Community College Sales Facility in Raymond, MS starting on the afternoon of Wednesday, November 1. BCIA members, breeders, and Extension personnel will be glad to assist you in selecting breeding cattle that will work well for your operation. We look forward to seeing you at the sale on Thursday, November 2.

Sincerely,

Brandi B. Karisch

Extension Beef Cattle Specialist

## **Consignors**

- The Gaddis Farms
- GLB Farms
- MBK Cattle
- Mississippi State University Beef Unit
- Rockhill Ranch



## **Consignor Contact Information**

#### **GLB Farms (Gelbvieh & Brangus Bulls)**

Billy Sumrall (601) 669-0072 Monticello, MS Jimmy Baldwin (601) 695-9317

Monticello, MS

## MBK Cattle (Simmental & SimAngus Bulls)

Matt & Brandi Karisch Starkville, MS 39759 Matt Karisch (979) 249-6172 mbkcattle@gmail.com

#### The Gaddis Farms (Bred Heifers)

Ben Washburn (601) 594-0239 Ted Kendall IV (601) 940-2524 Bolton, MS

## Mississippi State University Beef Unit (Bred Heifers)

Mississippi State, MS Alex Gardner (662) 418-5002 Dr. Brandi Karisch (662) 325-7465

## **Rockhill Ranch (SimAngus Bred Heifers)**

Rickey Nicholas (601) 818-1456 Purvis, MS 39475

#### Terms, Conditions, and General Sale Information

**TERMS:** Terms of the sale are cash. Settlements are to be made with the clerk immediately after the conclusion of the auction. The Mississippi Beef Cattle Improvement Association acts as an agent only. The contract is between the buyer and seller.

BIDDING & DISPUTES: All cattle will be sold at public auction to the highest bidder. The auctioneer will settle any disputes concerning bids, and auctioneer decisions will be final. Auctioneer: Jarvene Shackelford - American Livestock Brokers: H: (662) 837-4904 | Mobile: (662) 837-1776

**HEALTH:** Health papers from licensed veterinarians accompany cattle to the sale. It is the responsibility of the buyer to know the health restrictions of his/her state and be aware of the possibility of any subsequent testing of animals purchased through this sale as required by law.

**REGISTRATION:** All bulls have been registered with their respective breed associations. Properly signed certificate of registry transfers will be furnished to the buyer.

**BREEDING GUARANTEE:** Animals are guaranteed to be without defects, but nothing more.

<u>Bulls</u>: All sale bulls will have documentation of a passed breeding soundness exam, including scrotal measurements within 30 days prior to sale. Scrotal circumference measurement minimums for sale bulls are 32 cm for 12–16 month old bulls, 34 cm for 17–23 month old bulls, and 36 cm for 24+ month old bulls. Bulls failing to breed after a trial of six months may be returned to the seller, if in good condition. The seller reserves the right to try said animal for six months, and if he proves to be a breeder, to return him to the buyer at the buyer's expense. If the bull proves to be a non-breeder, a satisfactory exchange will be made, or the purchase price refunded.

<u>Bred Heifers</u>: A pregnancy examination has been performed prior to the sale. Due dates reported in sale catalog are approximate based on a 283-day gestation. The consignor guarantees bred heifers to be safe in calf at the time of sale. If a heifer is proven by veterinary exam within 30 days after sale to be open, the consignor will replace the heifer or make a financial settlement with the buyer.

Settlement is between buyer and seller. In the event of an open heifer, the buyer must: 1) contact the consignor directly; 2) procure a signed statement of fact from a licensed veterinarian; 3) reach an agreement with the consignor as to the settlement procedure; and 4) contact sale management if a satisfactory settlement is not reached.

<u>Open Heifers</u>: "Open" females are guaranteed by the seller to be without calf.

**ANNOUNCEMENTS:** Announcements made from the auction block on sale day shall take precedence over information printed in the catalog. It is therefore the buyer's responsibility to pay attention to any such announcements.

**PROCESSING FOR SALE:** Cattle are to be delivered to the sale location by 12:00 noon on November 1, 2023 (the day preceding the sale). Cattle will be weighed, beginning at 1:00 p.m. that day and available for viewing afterwards.

SALE ORDER: Bulls will sell before heifers, and open heifers will sell before bred heifers. A committee of three will set the bull sale order based on individual performance data, EPDs, general conformation and quality. A selection index based on the individual bull's score in the following categories will be used to rank bulls for determination of sale order (highest scoring will sell first); CE or BW EPD (max of 5 points), WW EPD (max. of 7.5 points), YW EPD (max. of 7.5 points), scrotal circumference (max. of 5 points), weight per day of age (max. of 15 points), IMF EPD (max of 5 points), REA EPD (max of 5 points), and visual appraisal (max. of 40 points). Five points will be added to a bull's selection index total if ultrasound scan results are provided.

**CATTLE REMOVAL:** Cattle purchased will be cared for 24 hours after the conclusion of the sale without charge. Arrangements for removal from grounds must be made at the conclusion of the 24 hours.

**LIABILITY:** All persons who attend this sale do so at their own risk. The owners and sponsors assume no responsibility, legal or otherwise, for any accidents that may occur.

## **Explanation of Performance Records**

#### **Individual Bull Performance Records**

BW	Adj. WW	WW Ratio	Adj. YW	YW Ratio	Adj. IMF	IMF Ratio	Adj. REA	REA Ratio
1	2	3	4	5	6	7	8	9

- 1. Birth Weight Actual birth weight.
- **2. Adjusted Weaning Weight –** Weaning weight adjusted to 205 days of age.
- **3.** Adjusted Weaning Weight Ratio Bull's weaning weight as compared to his contemporary group. Average = 100.
- **4. Adjusted Yearling Weight –** Yearling weight adjusted to 365 days of age.
- **5. Adjusted Yearling Weight Ratio** Bull's yearling weight as compared to his contemporary group. Average =100.
- **6. Adjusted Intramuscular Fat** Percent intramuscular fat of the ribeye adjusted to 12 months of age.
- **7. Adjusted Intramuscular Fat Ratio** Bull's adjusted percent intramuscular fat as compared to his contemporary group. Average = 100.
- **8. Adjusted Ribeye Area** Area of the ribeye in square inches adjusted to 12 months of age.
- **9.** Adjusted Ribeye Area Ratio Bull's adjusted ribeye area as compared to his contemporary group. Average = 100.

#### **Expected Progeny Differences**

Expected progeny differences are a useful genetic selection tool. They provide predictions of the expected performance of the calves sired by a bull compared to the expected performance of calves sired by other bulls of the same breed. They are calculated as part of national cattle evaluation programs and are based on the performance records of an individual animal, its relatives, and its progeny. Most breed associations publish EPDs on individual animals in sire summaries and searchable Internet databases. Breed associations also publish tables that show where individual animals rank within the breed for specific traits.

Expected progeny differences can be used to make herd genetic improvement in both commercial and seedstock operations. They should be used in conjunction with other selection criteria in a balanced approach to select herd sires with acceptable combinations of economically relevant traits that will complement cow herds and match market targets. Genetic improvement can mean increased weaning weights and growth performance, enhanced reproductive performance and better performance on the rail, all of which can enhance the profitability of a cattle operation. Printed EPD values are accurate as of 11/1/2023.

## **Accuracy Values (ACC)**

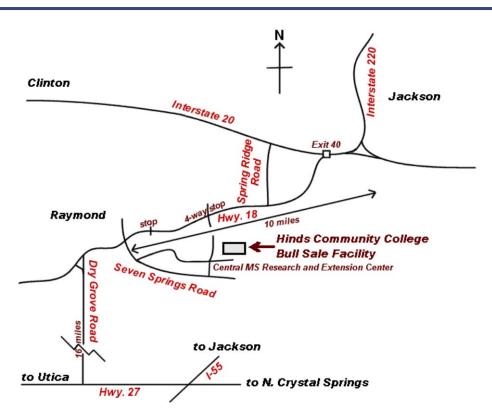
Expected progeny differences come with accuracy values (ACC) that give an indication of the reliability of the EPDs. Accuracy values help breeders determine the level of uncertainty or risk associated with selection decisions. They are reported as a decimal number between zero and one. Larger values indicate greater accuracy. Remember, EPDs can be directly compared regardless of accuracy. Accuracies simply reflect risk.

Expected change tables are published by breed associations as part of national cattle evaluations to show how much variation can be expected for EPDs at specific accuracy levels. As more usable performance information becomes available for an animal and its relatives and progeny, the more accurate or reliable its EPDs become. Thus, a young, unproven bull with no calves will have lower accuracy EPDs than a proven sire with hundreds of calf records.

**Fall 2023 EPD Percentile Rankings for Non-Parents** 

					EPD				
BREED	% RANKING	CE	Birth	Weaning	Yearling	Milk	Scrotal	Marb	REA
	TOP 25%	6.58	-0.05	30.89	56.08	10.60	0.80	0.18	0.35
Brangus	50%	4.94	0.57	23.11	44.38	8.24	0.56	0.07	0.20
	75%	3.23	1.36	16.13	33.75	5.90	0.33	-0.004	0.06
	Top 25%	15	-1.50	77	118	25	0.90	0.39	0.78
Gelbvieh	50%	13	-0.20	70	105	21	0.60	0.24	0.61
	75%	11	1.20	62	91	18	0.30	0.10	0.44
	Top 25%	12.90	0.20	84.70	128.20	26.40		0.27	0.98
Simmental	50%	11.10	1.50	78	116.20	23.30		0.14	0.87
	75%	9.30	2.60	72	105.40	20.40		0.04	0.76
	Top 25%	14.40	-1.20	83.50	130.20	25.60		0.48	0.81
Percentage	50%	12.30	0.30	76.10	117.40	22.90		0.32	0.66
Simmental	75%	10.40	1.60	69.40	105.40	20.20		0.19	0.52

## **Map to Sale Location**



Please join us in Raymond for the 2024 Hinds Bull Test and Spring BCIA Bull Sale on Thursday, March 7, 2024.



## **GLB RAPID REWARD 10J**

TCF RAPID REWARD 145Z3
TCF RAPID REWARD 986D
TCF GLYNDA 986A
STONEWALL OF RRR222W6
GLB STONEWALL 52D
GLB BRAND 52U

Lot 1

**BRANGUS** 

Calved: 12/5/21 Tattoo: 10J Reg. #: 10537417

BW	Adj. WW	WW Ratio	Adj. YW	YW Ratio	Adj. IMF	IMF Ratio	Adj. REA	REA Ratio
73	620	100	965	100				

		CED	BW	WW	YW	MILK	TM	CEM	SC	REA	IMF	FAT
L	PD	5.7	-0.4	18	38	6	16	4.08	0.85	0.23	-0.01	0.005
	ACC	0.21	0.33	0.19	0.11	0.1		0.12	0.11	0.10	0.12	0.11
		HEIFER PREG	STAY	COW WT	TERM INDEX	FERT INDEX	ВВ	NC				
E	PD	1.54	0.54	-7.9	1.64	2.35	-2.83	0.03				
	ACC	0.06	0.04	0.04			0.06	0.04				

#### **GLB Farms**



## **GLB MONUMENT 200J**

BWCC MONUMENT 10D7
BWCC MONUMENT 403G2
BWCCMS ELEGIDO 403Y
GLB REAL DEAL 329W6
GLB BRAND 707Z
GLB BRAND 707/515L

Lot 2

**BRANGUS** 

Calved: 12/20/2021 Tattoo: 200J Reg. #:10506806

BW Adj. WW WW Ratio Adj. YW YW Ratio Adj. IMF IMF Ratio Adj. REA REA Ratio
71 605 100 940 100

	_											
_		CED	BW	WW	YW	MILK	TM	CEM	SC	REA	IMF	FAT
Ī	EPD	4.7	0.1	25	49	14	27	3.11	0.95	0.17	0.05	0.023
ı	ACC	0.16	0.32	0.15	0.12	0.10		0.12	0.10	0.09	0.11	0.10
		HEIFER PREG	STAY	COW WT	TERM INDEX	FERT INDEX	ВВ	NC				
ĺ	EPD	5.9	2.1	6.63	2.23	3.18	0.05	0.1				
- 1												



# J/G GRANITE RIDGE RODEO 42K

Lot 3

#### **GELBVIEH**

BLACK IMPACT 3960N
3G GRANITE RIDGE 9106G
3G COWGIRL BARMAID 495B
GLB BENNETT Y350

J/G MS DELILAH 42H
BRAND42A ET

Calved: 3/6/2022 Tattoo: 42K Reg. #: 1546558

BW	Adj. WW	WW Ratio	Adj. YW	YW Ratio	Adj. IMF	IMF Ratio	Adj. REA	REA Ratio
75	610	100	1165	100				

_	CE	BW	WW	YW	Milk	TM	CEM	HP	PG30
EPD	14	-0.4	68	100	22	56	5	6.44	0.36
ACC	0.18	0.21	0.18	0.17	0.11		0.13	0.01	0.01
	STAY	DOC	SC	YG	CW	CREA	MARB	CFAT	FPI
EPD	STAY <b>14</b>	DOC <b>12</b>	SC 0.38	<i>YG</i> - <b>0.26</b>	<i>CW</i> <b>34</b>	CREA <b>0.79</b>	0.14	-0.04	74.36

## **GLB Farms**



BW

72

139K

BLACK IMPACT 3960N
3G GRANITE RIDGE 9106G
3G COWGIRL BARMAID 495B
RIGHT TIME

139H

Lot 4

Adj. WW

550

**GELBVIEH** 

WW Ratio

100

Calved: 02/27/2022 Tattoo: 139K Reg. #: 1546559

YW Ratio

100

Adj. YW

1050

Adj. IMF IMF Ratio Adj. REA REA Ratio

	CE	BW	WW	ΥW	Milk	TM	CEM	HP	PG30
EPD	10	1.4	68	95	29	63	4	6.75	-1.96
ACC	0.22	0.25	0.22	0.22	0.17		0.17	0.13	0.05
	STAY	DOC	SC	YG	CW	CREA	MARB	CFAT	FPI
EPD	12	12	0.62	-0.35	23	0.79	-0.03	-0.06	67.51
ACC	0.15	0.19	0.15	0.13	0.17	0.16	0.12	0.10	

## **MBK Cattle**



# **MBK County O 22K**

W/C LOADED UP 1119Y
GEFF COUNTY O
RUBY NFF RHYTHM 475B
TRIPLE C INVASION R47K
CIRCLE T CHRISTINA
HPF MS CHRISTINA R014

Lot 5

#### **SIMMENTAL**

Calved: 03/01/2022 Tattoo: 22k Reg. #: 4066720

BW	′	Adj. WW	WW Ratio	Adj. YW	YW Ratio	Adj. IMI	- IMF I	Ratio	Adj. REA	REA RO	ntio
82		563	97	844	100						
	CE	BW	WW	YW	ADG	MCE	Mill	(	MWW	Stay	Doc
EPD	6.7	3.6	70.3	103.7	0.21	1.0	20.5	5	55.6	18.1	6.3
ACC	0.28	0.35	0.32	0.31	0.31	0.21	0.19		0.25	0.18	0.25
_	CW	YG	Marb	BF	REA	Shr	API	TI			
EPD	20.9	-0.50	0.06	-0.106	0.89		119.2	68.5			
ACC	0.23	0.19	0.21	0.20	0.22						

## **MBK Cattle**



Lot 6

# MBK/PMCC ELMER T 11K

**PERCENTAGE SIMMENTAL** 

Calved: 9/15/2022 Tattoo: 11K Reg. #: 4182137

CDI INNOVATOR 325D
WHF ELMER T F316
WHF JOY 315C
GOET I80
MBK SOUTHERN BELLE 10B

ABK SOUTHERN BELLE 10B LJG B RIGHT PATH

BW	′	Adj. WW	WW Ratio	Adj. YW	YW Ratio	Adj. IMI	IMF	Ratio	Adj. REA	REA Ra	tio
70		554	103	1071	106						
	CE	BW	WW	YW	ADG	MCE	Mil	k n	иww	Stay	Doc
EPD	13.5	0.7	73.9	109.6	0.22	6.6	22.	4	59.3	8.8	9.9
ACC	0.21	0.30	0.27	0.24	0.24	0.15	0.1	4	0.19	0.13	0.15
	CW	YG	Marb	BF	REA	Shr	API	TI			
EPD	29.2	-0.48	0.13	-0.088	1.06	-0.20	109.0	72.6			
ACC	0.20	0.15	0.14	0.14	0.19	0.02					

## **MBK Cattle**



## **MBK LOOKOUT 219K**

O C C LEGEND 616L
B C LOOKOUT 7024
WHF JOY 315C
RC CLUB KING 040R
MISS CCF LOOKING X219
MISS CCF SHEZA LOOKER

Lot 7

#### **SIMANGUS**

Calved: 08/26/2022 Tattoo: 219K Reg. #: 4182135

ви <b>80</b>		4 <i>dj. WW</i> <b>579</b>	WW Ratio 108	Adj. YW <b>1009</b>	YW Ratio <b>100</b>	Adj. IMF	IMF	Ratio	Adj. REA		
	CE	BW	WW	YW	ADG	MCE	Mill	k n	MWW	Stay	Doc
EPD	9.7	2.4	79	115.9	0.23	1.2	15.8	3	55.3	15.7	11.2
ACC	0.28	0.35	0.32	0.31	0.31	0.24	0.24		0.28	0.22	0.26
	CW	YG	Marb	BF	REA	Shr	API	TI			
EPD	27.0	-0.16	0.17	-0.036	0.44		116.7	71.6			
ACC	0.27	0.15	0.25	0.24	0.27						

## **MBK Cattle**



# MBK/PMCC ELMER T 53K

CDI INNOVATOR 325D

WHF ELMER T F316
WHF JOY 315C
MR HOC BROKER
MISS JRW AMAZING A053
WS BACALL S29

Lot 8

35.8

0.23

-0.46

0.15

-0.01

0.16

EPD

ACC

#### **SIMMENTAL**

-0.085

0.38

Calved: 09/19/2022 Tattoo: 53K Reg. #: 4182132

1.10

0.22

BW	/ A	dj. WW	WW Ratio	Adj. YW	YW Ratio	Adj. IMF	IMF Ratio	Adj. REA		
80	)	599	111	1057	105					
	CE	BW	WW	YW	ADG	MCE	Milk	MWW	Stay	Doc
EPD	8.6	4.3	87.0	128.9	0.26	4.7	23.4	66.9	14.4	6.7
ACC	0.25	0.33	0.29	0.28	0.28	0.20	0.20	0.23	0.14	0.16
			-	-			_			

-0.34

0.05

116.0

76.6

## **Rockhill Ranch**



Lot 9

## **ROCKHILL MS COMFORT JR92**

**Breed: BRED SIMANGUS HEIFER** 

Calved: 12/25/2021 Tattoo: JR92

Reg. #: 4053878

TJ MARLBORO MAN 360A ROCKHILL MARLBORO D460 GW MISS HI BET 289Z REDHILL 225Z 60Z 150B ROCKHILL MS COMFORT FR25 JC MS COMFORT 486B

-			- 0										
BV	V	Adj. WW	WW Ratio	Adj. YW	YW Ratio	Adj.	IMF	IMF Ratio	Adj. I	REA	REA R	atio	
74	1	552		745									
	CE	BW	WW	YW	ADG	MCE		Milk	MWW	Sto	ау	Doc	С
EPD	13.4	-1.6	73.8	106.1	0.20	6.8		33.3	70.1	15	5.3	11.8	8
ACC	0.40	0.44	0.41	0.42	0.42	0.13		0.13	0.22	0.2	29	0.38	3
	CW	YG	Marb	BF	REA	Shr	API	T	1				
EPD	35.7	-0.25	0.35	-0.037	0.82	-0.49	136.1	80	.5				
ACC	0.37	0.30	0.33	0.31	0.35	0.05							
		·	·		·	·							

## **Rockhill Ranch**



**Lot 10** 

#### **ROCKHILL MARLBORO KR93**

**Breed: BRED SIMANGUS HEIFER** 

Calved: 1/7/2022 Tattoo: KR93 Reg. #: 4053903 TJ MARLBORO MAN 360A ROCKHILL MARLBORO D460 GW MISS HI BET 289Z HOOK`S YUKON 80Y GW MISS YUKON 502B GW MISS NEBULA 530T

			iteg. π	+055505							
BV	V	Adj. WW	WW Ratio	Adj. YW	YW Ratio	Adj. I	MF II	ИF Ratio	Adj. R	EA REA	Ratio
71	L	526	100	724	102						
	CE	BW	WW	YW	ADG	MCE	Mi	lk	MWW	Stay	Doc
EPD	14.0	0.7	73.4	115.8	0.27	7.9	30	.8	67.4	15.1	2.4
ACC	0.40	0.45	0.42	0.42	0.42	0.20	0.1	.4	0.23	0.30	0.38
	CW	YG	Marb	BF	REA	Shr	API	TI			
EPD	27.2	-0.37	0.39	-0.062	0.91	-0.30	137.0	79.6			
ACC	0.38	0.30	0.33	0.32	0.36	0.05					

#### Service Sire of Lots 9 and 10:

Pasture exposed to ASA # 4113242 from 4/24/23 to 8/3/23 BIG COUNTRY K2976 5/8 SM 5/16 AN 1/16 AR

Registered black SimAngus heifers bred to calve to Red SimAngus bull who was lead off bull in the 2023 Big Country Genetics bull sale

# **MSU Beef Unit**



#### **Service Sires of Lots 11 to 35:**

MSU Rolex J126 (Angus Registration number 20332529)

Natural Service Dates: 5/15/23 to7/14/23

Pregnancy Check Date: 9/6/23

ID	Birth Date	Sire Breed	Dam Breed
K001	1/25/22	SIMMENTAL	SIMBRAH X COMMERCIAL
K003	1/28/22	SIMMENTAL	SIMANGUS HT
K008	2/2/22	SIMMENTAL	COMMERCIAL BRANGUS
K011	2/2/22	SIMMENTAL	SIMANGUS HT
K013	2/2/22	SIMMENTAL	SIMANGUS HT
K014	2/2/22	SIMANGUS	COMMERCIAL BRANGUS
K022	2/4/22	SIMMENTAL	COMMERCIAL BRANGUS
K044	2/20/22	ANGUS	SIMANGUS HT
K049	2/22/22	ANGUS	SIMBRAH X COMMERCIAL
K054	2/23/22	HEREFORD	COMMERCIAL BRANGUS
K058	2/23/22	ANGUS	SIMANGUS HT
K061	2/23/22	SIMBRAH	COMMERCIAL ANGUS
K063	2/28/22	HEREFORD	COMMERCIAL BRANGUS
K065	2/28/22	HEREFORD	COMMERCIAL BRANGUS
K067	2/28/22	HEREFORD	COMMERCIAL BRANGUS
K073	3/1/22	HEREFORD	COMMERCIAL BRANGUS
K076	3/2/22	SIMBRAH	COMMERCIAL ANGUS
K079	3/2/22	HEREFORD	COMMERCIAL BRANGUS
K089	3/7/22	HEREFORD	COMMERCIAL BRANGUS
K092	3/13/22	HEREFORD	COMMERCIAL BRANGUS
K097	3/21/22	HEREFORD	COMMERCIAL BRANGUS
K098	3/23/22	HEREFORD	COMMERCIAL BRANGUS
K100	3/31/22	HEREFORD	COMMERCIAL BRANGUS
K101	3/31/22	SIMBRAH	COMMERCIAL ANGUS
K109	4/6/22	HEREFORD	COMMERCIAL BRANGUS

MSU Beef Unit Starkville, MS 662-418-5002 Alex Gardner 662-325-7465 Brandi Karisch

## **The Gaddis Farms**



#### **Service Sires of Lots 36 to 71:**

TAF Home Town 5161 (Angus Registration number 20493332) KEA Extra Point E306 1570 (Angus Registration number 20266011) KEA Big Boy E302 1390 (Angus Registration number 20254625)

**Natural Service Dates:** 3/15/23 to 10/10/23

**Pregnancy Check Date:** 10/10/23

These heifers are a set that were purchased as calves from surrounding farmers in the fall of 2022. They are bred to low birth weight Angus bulls from the Thames Farms Sale.

Mostly black with white faces with no more than 3/8 Brahman influence and 2 with Charolais influence.

1 heifer checked 3 months, 3 checked 4 months, 2 checked 4 1/2 months, 15 checked 5 months, 14 checked 6 months, and 1 checked 7 months by Dr. Pat Larkin. Will be sorted into lots based on gestation and breed type.

The Gaddis Farms
Bolton, MS
601-594-0239 Ben Washburn
601-940-2524 Ted Kendall IV