



M I S S I S S I P P I  
**BCIA**  
BEEF CATTLE IMPROVEMENT ASSOCIATION

- August 25—Southern Producers Replacement Heifer Sale, Hattiesburg
- September 6-7—Women in Agriculture Conference Hattiesburg
- **September 15—BCIA Fall Sale Nominations DEADLINE**
- October 18-20 - Mississippi State University Artificial Insemination School, MSU
- October 26—Northeast MS Beef Expo—Batesville
- **November 8—Fall BCIA Bull and Heifer Sale, Raymond**
- November 12—MCA Cattlemen's College—West Point
- November 13—MCA Cattlemen's College—Hattiesburg

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## BCIA Calls for FALL SALE NOMINATIONS

**F**irst of all, I need to apologize. July completely got away from me and I failed to publish a BCIA Newsletter for the month. From the Animal Science meetings that were held in Vancouver Canada to the preparation for both the Homeplace Feeder Calf Board Sale and the Southern Producers Bred Heifer Sale, I barely found any office time during the month.

Since our last newsletter, Dr. Karisch, Dr. Parish, past president Danny Martin, vice president Tony Thames and myself attended the BIF Conference in Loveland, Colorado. I think it is safe to say that we all learned a lot! My take away from the meetings was a challenge to seek continuous improvement in our cattle operation by continuing to collect phenotypes and invest in more genomic testing. Look for more information from those meetings in upcoming BCIA newsletters.

### Fall BCIA Nominations

**The 2018 Fall BCIA Bull Sale will be held on THURSDAY November 8, 2018 at the Hinds Community College Arena in Raymond.** Note the change in the day of the sale this year. Remember, the fall sale requires a minimum of 50 head to be consigned for the sale to occur as planned. For the fall sale, this can be a combination of bulls and heifers. New rules voted in to place at the Spring 2017 BCIA Board meeting include: out of state cattle can be

consigned as long as the consignor is a current Mississippi BCIA dues paying member. Also, at the spring 2017 meeting, the board of directors voted to increase the age of bulls eligible to sale to 32 months. **Nominations are due by September 15th.** If you have animals that fit the criteria, and are interested in consigning, please contact us and let us know. The consignment form can be found on the MSU extension website at <http://extension.msstate.edu/content/beef-cattle-improvement-association>

As summer comes to an end and fall sale season begins I want to invite you to attend the 17th Annual Southern Producers Sale in Hattiesburg on 8/25. I have personally laid eyes on every heifer that is selling this year and believe that this will be one of the stoutest set of replacement females to sell in the Southeast this fall! Take advantage of this sale being offered in Mississippi. These bred heifers can add quality and value to any commercial operation of would make tremendous recips for a seedstock producer. Contact me for a catalog of visit the website to view online.

Let me know if we can help!

17<sup>th</sup>  
Annual

# Southern Producers Replacement Heifer Sale

**SATURDAY, AUGUST 25, 2018 AT 1:00 P.M.**

*Southeast Mississippi Sale Barn | Hwy 49 N, Hattiesburg, MS*



*Photo credit to Rylie Melancon - MG Farms*

**VIDEOS OF SALE HEIFERS WILL  
BE AVAILABLE FOR VIEWING AT**

**[WWW.YOUTUBE.COM/USER/MSUBEEFCATTLE.COM](http://WWW.YOUTUBE.COM/USER/MSUBEEFCATTLE.COM)**

**250 + TOP QUALITY 3-8  
MONTHS BRED HEIFERS**

**BREEDS REPRESENTED :  
ANGUS, BRANGUS,  
BLACK BALDIES, RED  
ANGUS, SIM-ANGUS, &  
TIGERSTRIPES**

**THE MAJORITY OF  
HEIFERS WILL BE  
CROSSBRED CATTLE  
WITH EXCELLENT  
GENETICS!**

**HEIFERS WILL BE  
PELVIC MEASURED,  
VET CHECKED, &  
QUALITY SCREENED**

**CONSIGNORS INCLUDE:  
HOLLIS & KYLE ENGLISH  
MARCUS & MICHAEL LADNER  
CALYX STAR RANCH  
SALT LOG FARM  
MAJOR JEFCOAT  
MURRY FARMS  
TIM JEFCOAT  
JACOB MEGEHEE  
BOB ROBINSON  
REMINGTON LOTT LLC  
MG FARMS  
TERRY ROGERS**

**FOR MORE  
INFORMATION CONTACT:**

**MIKE KEENE  
(601) 606-7382**

**BOB ROBINSON  
(601) 906-1796**

**COBIE RUTHERFORD  
(256) 476-4676**

**SALE DAY PHONE  
(601) 268-2587**

## 11th Annual Homeplace Producers Sale Results

The 11th annual Homeplace Producers Board Sale was held on August 6, 2018 at the Southeast Mississippi Livestock Auction in Hattiesburg, MS. Beef cattle producers from across the state marketed farm-fresh and assembled stocker cattle in 16 truck-load and partial load lots. The sale was broadcast live over the Internet by the Mississippi State University Extension Service.

This sale was a collaborative effort among producers, livestock marketers, Extension, Mississippi Farm Bureau Federation, Mississippi Beef Cattle Improvement Association, and the Mississippi Cattlemen's Association. With this type of auction format, cattle are not present at the sale facility. Video clips and descriptions of each load are posted prior to the sale, and broadcast during the sale for prospective buyers. This type of auction offers both the buyer and the seller flexibility in arranging future delivery dates. Approximately, 589 head of cattle were represented in 8 loads varying in weight, type, and management. The sale generated approximately over half million in total receipts. The cattle will be loaded at several different Mississippi locations through late October.

### Sale Summary

Southeast Mississippi Livestock Exchange in Hattiesburg, MS  
Monday, August 6, 2018, 6:00 p.m.

8 full loads varying in weight, type, and management were sold in 8 lots. Cattle were sold with a 2 percent shrink, unless otherwise noted, and a \$.05 slide. On the mixed lots, heifers sold 10 cents back of the steers.

Feeder Steers: Bulk Medium and Large 1 and 2:

1 pot-load 850 lbs: 140.25;

2 pot loads 700-725 lbs: 145.00-145.75

1 pot-loads 625 lbs: 150.00

Mixed Feeder Steers and Heifers (steer prices listed):

Bulk Medium and Large 1 and 2:

2 pot-loads 700-770 lbs 141.00-145.00;

2 pot-loads 600-625 lbs 148.50-151.75;

*Did you know.....*

- \* Women are the principal owners of 14% of United States' farms?
- \* According to the 2012 Census of Agriculture, women consider themselves as a vital part of 30% of the farms in America.

The Mississippi State University Extension Service is proud to present:

*Southeast Cattle Handling for Women Producers*

Two days of hands-on training in cattle handling, tractor driving, hauling cattle, fence building, and beef quality assurance certification.

September 6-7, 2018 - Forrest County Extension Office:

952 Sullivan Drive, Hattiesburg, MS 39401 | Pre-registration is required.

Contact Dr. Brandi Karisch for application and more information:

[brandi.karisch@msstate.edu](mailto:brandi.karisch@msstate.edu) or 662-325-7465



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United States Department of Agriculture  
National Institute of Food and Agriculture



**SOUTHERN  
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EDUCATION**

# August 2018 – Management Calendar

## GENERAL

Start planning winter grazing and supplementation programs, evaluating cool-season pasture options and by-product commodity alternatives. Keep proper free-choice minerals, adequate shade, and clean water available for cattle at all times, and check mineral and water supplies often. Remove fly tags as they become ineffective, and implement additional fly control methods as needed. Maintain a complete herd health program in consultation with a veterinarian including internal and external parasite control and vaccinations. Rotationally graze summer pastures, clipping overgrown pastures or harvesting excess for hay. Avoid grazing heavily nitrogen fertilized sudangrass, sorghum-sudan hybrid, or pearl millet pastures during drought or cool, cloudy weather. If cattle are grazed on these pastures, they should be observed carefully for signs of nitrate poisoning. Continue harvesting hay at 4-5 week intervals when possible for optimum forage maturity and quality. Fertilize hay fields between cuttings or on a regular interval to replace soil nutrients removed by hay production and improve hay yield and quality. Continue recording hay yields and forage testing each cutting. Store hay to minimize storage losses and allow matching of forage test results with individual lots of hay for use in hay feeding and supplementation decisions. Continue good production and financial record keeping.

## SPRING CALVING—January, February, March

Plan for fall cattle working by determining vaccination,

deworming, and implant needs and acquiring supplies ahead of time. Wean calves based on market and pasture conditions using weaning strategies that minimize calf stress. Monitor herd performance and nutritional status by recording weights and cow body condition scores at weaning. Assess weaning percentage (calves weaned/cows exposed to breeding) and cow efficiency (calf weight/cow weight). Put a heifer development program in action to reach target breeding weights by the start of the next breeding season. Keep an eye on declining forage quality. Implement calf preconditioning, marketing, or retained ownership plans as appropriate considering seasonal price risks and breakevens on calves. Pregnancy check females and use effective culling criteria for less productive or problem cattle. Establish permanent identification (tattoos or brands) for bred heifers that will remain in the herd.

## FALL CALVING—October, November, December

Start preparing for the upcoming fall calving season. Cows need to be in moderately good condition prior to calving. Purchase or assemble calving supplies including calf identification tags and obstetric equipment. Move fall-calving heifers and cows close to handling facilities and observe cattle frequently.

## Contact Information:

**MISSISSIPPI BCIA** Box 9815 | Mississippi State, MS 39762  
 extension.msstate.edu/agriculture/livestock/beef  
 Fax: 662-325-8873

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 EXTENSION**

We are an equal opportunity employer, and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability status, protected veteran status, or any other characteristic protected by law.

## Membership Application

Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_

County: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

(Check one) Seedstock:  Commercial:

Cattle breed(s): \_\_\_\_\_

*Completed applications and \$5 annual dues or \$100 lifetime dues payable to Mississippi BCIA should be mailed to:*

*Mississippi Beef Cattle Improvement Association  
 Box 9815, Mississippi State, MS 39762*